



For immediate release

Enzen bolsters its sustainable utilities efficiency offering through a digital infrastructure solution partnership with Microland

SOLIHULL, UK 7th July: Enzen and Microland today announced a global strategic partnership to design, build and deploy next generation solutions for the energy and water sector, thereby supporting Enzen's commitment to reduce carbon footprints, improve asset efficiencies and build efficient and cost-effective solutions for utilities.

To meet evolving customer expectations and combat the challenge of ageing utility infrastructure that's struggling to keep pace with regulatory requirements, the partnership will offer its customers digital solutions deployed on a hybrid cloud infrastructure. The solutions will be designed for both existing and renewable sources of energy. The jointly-developed solutions will support the efficient, flexible and agile operating models expected by our customers, and will be designed to work across hybrid and multi-cloud environments including Amazon Web Services, Microsoft Azure and Google Cloud platforms. Such solutions also offer a low-risk way to deliver optimised and successful managed services at minimal cost.

In a joint statement Sanjay Neogi, Enzen's Head of UK and Europe, and Manish Jamthe, CEO of Enzen UK, said: "Enzen and Microland have come together to form a strategic alliance to deliver the perfect combination of experience and skills for the utilities sector. This partnership will deliver a more cost-effective, sustainable and efficient operating model for utilities. Together we will provide an unbeatable, world-class combination of technical capabilities and sector expertise, enabling us to deliver greater efficiencies and the highest possible value to all our customers."

The partnership will leverage the unique strengths of both Enzen and Microland to drive digital transformation services for customers across the world. Enzen is a global knowledge practice with 15 years of deep domain expertise in energy, water, renewables and sustainability, providing consulting, digital and technology engineering services. This is perfectly complemented by Microland's three decades of experience in IT infrastructure management and proven expertise across cloud and data centre management, networks and security.

Karthikeyan Krishnan, Microland Senior Vice President and Head of Europe, Middle East and Africa, added: "We're delighted to partner with Enzen to provide expertly tailored solutions for the energy and utilities sector. Microland has significant expertise in cloud and data centre modernisation and migrating mission critical workloads to the cloud. We believe the partnership with Enzen will help us further accelerate modernisation programmes of our clients. Microland will bring its proprietary toolsets, frameworks and solution accelerators, along with leading technology partnerships, to this relationship in order to deliver maximum value to customers."

The partnership has the perfect blend of sector knowledge and technical skills to provide the very best in cloud-based managed services and technology-agnostic, innovative solutions. Together the two companies offer technical and domain expertise that will enable rapid response, optimised costs and continuous process improvement.

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About Enzen

Enzen Group is a global, professional, knowledge practice for the energy and utility sector providing strategic advisory and delivering outcome-driven solutions to leading businesses, governments, non-governmental organisations, and not-for-profits. Founded in 2006, the Enzen Group with its mission of sustainability has grown and developed across the globe, with a presence in the UK, India, Australia, USA, Spain, Turkey and the Middle East. Enzen works with customers across the value chain to deliver sustainable and lasting improvements to their efficiency and performance, adding value to their bottom line. www.enzen.com

About Microland

Microland is focused on 'making digital happen' and allowing technology to do more and intrude less. The company makes it easier for enterprises to adopt next generation digital infrastructure, using its expertise in cloud and data centres, networks, digital workplaces, cybersecurity and industrial IoT to ensure the embrace of brilliance is predictable, reliable and stable.

In a world impacted by Covid-19, Microland is making digital happen for enterprises through a laser focus on services that are more relevant to our clients and prospects than ever before:

- **Modern Workplace Services:** Enabling working-from-home via VDI, desktop-as-a-service, unified end-point management and collaboration tools rollout and adoption.
- **Network Services:** Supporting the 'new normal' of working by designing, deploying and scaling network infrastructure including VPN and software-defined LAN and WAN rollouts.
- **Cloud Services:** Accelerating the digital transformation journey by enabling hybrid cloud deployment to support critical workloads and ensure business continuity.
- **Smart Security Operations Centre:** Monitoring with a 24-7 operations centre all points along a digital journey, ensuring clients are covered in their pursuit to support a world in transition.
- **Industrial Safety Services:** Establishing robust connectivity channels with remote production assets and environmental parameters to improve the safety of operations and reduce risks and exposure.

Incorporated in 1989 and headquartered in Bengaluru, India, Microland has more than 4,500 digital specialists across offices and delivery centres in Asia, Australia, the Europe, Middle East and North America. www.microland.com